



THE PROBLEM



Most hospitals lack a system to get data transferred between medical devices. When a patient is transferred to a different hospital unit, a **data disruption** occurs that leads to data loss, the **repetition** of multiple **clinical tests**, a **prolonged treatment** and **higher costs**.

 **13,5%** error rate from manual entry of medical data

THE SOLUTION



BC link is the first software platform offering hospital care units a **complete connectivity solution** for today's healthcare needs.

Together with Hospital Information System (HIS), BC Link provides uninterrupted data flow between the devices and information systems by acquiring, processing, displaying, sending and storing device data and ensuring patient data continuity and availability.

KEY BENEFITS



First software offering a **complete connectivity** for today's healthcare needs



Calculation of **key indicators not available in medical devices**



Makes data available to multiple platforms and devices

MILESTONES

2010 **Foundation**

2012 **CE Mark**

2013 **Business Valuation**

2014 **1st Clinical Practice License**

2015 **International Licenses**

2018 **FDA Approval**

IMPLEMENTATION

 **12 Beds**

 **42 Beds**

 **36 Beds**

 **>200 Beds**

FUNDING GOALS



- 37,5% Business Development
- 31,25% Marketing
- 31,25% Commercial deployment

KEYMETRICS

150k€ Contract Selling Price

17,8b€ Potential Market

480k€ Projected Gross Annual Revenue in 2019

1100% Sales increase in connected Hospital Beds for 2018 – 2023 period

4M€ Projected Annual Benefits by 2023

MANAGING TEAM



Bernat Sales
CEO, Co-founder




Jaume Montanyà
CTO, Co-founder




Gloria Palomar
Co-founder




Dr. Lluís Blanch
Chairman, Co-founder
