BC LINK



THE PROBLEM

Most hospitals lack a system to get data transferred between medical devices.

When a patient is transferred to a different hospital unit, a data disruption occurs that leads to data loss, the repetition of multiple clinical tests, a prolonged treatment and higher costs.

THE SOLUTION

Complete connectivity solution for today's healthcare needs.

Together with the Hospital Information System (HIS), BC Link provides uninterrupted data flow between devices and information systems by acquiring, processing, displaying, sending and storing device data and ensuring patient data continuity and availability.

THE PRODUCT

BC Link is the first software platform offering hospital care units a complete connectivity solution for today's healthcare needs.

Different from our competitors, BC Link is focused on patient data and its availability. No matter which device produces the data: BC Link will acquire, process, display, send & store clinical information wherever needed.

MILESTONES

Founded 2010

CE Mark 2012 ISO 13485 / ISO 9001

Business Valuation 2013

Clinical License 2014

International Licenses 2015

FDA / CMDCAS 2017

POTENTIAL MARKET

Total Hospital beds with HIS: **21 Million**Total market size: **50,4€ Billion**

Rest of the World 33% Europe 34%

USA 67%

FUNDING GOALS



- ■38% Business Dev.
- ■31% Marketing
- 31% Commercialization

KEY METRICS

2800€ Contract Selling Price

17.8€ Billion Potential Market

480k€ Projected Gross Annual

Revenue in 2018

Sales increase in connected Hospital

Beds for 2018 - 2023

period

4M€ Projected Annual Benefits by 2023

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COMPANY





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Better Care











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