



## THE PROBLEM



Most hospitals lack a system to get data transferred between medical devices. When a patient is transferred to a different hospital unit, a **data disruption** occurs that leads to data loss, the **repetition** of multiple **clinical tests**, a **prolonged treatment** and **higher costs**.



**13,5%** error rate from manual entry of medical data

## THE SOLUTION



BC link is the first software platform offering hospital care units a **complete connectivity solution** for today's healthcare needs.

Together with Hospital Information System (HIS), BC Link provides uninterrupted data flow between the devices and information systems by acquiring, processing, displaying, sending and storing device data and ensuring patient data continuity and availability.

## KEY BENEFITS



**First software** offering a **complete connectivity** for today's healthcare needs



Calculation of **key indicators not available in medical devices**



**Makes data available** to **multiple** platforms and devices

## MILESTONES

2010 **Foundation**

2012 **CE Mark**

2013 **Business Valuation**

2014 **1st Clinical Practice License**

2015 **International Licenses**

2018 **FDA Approval**

## IMPLEMENTATION



Parc Tauli  
Hospital Universitari

**12 Beds**



Althaia

**42 Beds**



Vall d'Hebron  
Hospital

**36 Beds**



CLINIC  
Hospital Universitari

**>200 Beds**

## FUNDING GOALS



- 37,5% Business Development
- 31,25% Marketing
- 31,25% Commercial deployment

## KEYMETRICS

**150k€** Contract Selling Price

**17,8b€** Potential Market

**480k€** Projected Gross Annual Revenue in 2019

**1100%** Sales increase in connected Hospital Beds for 2018 – 2023 period

**4M€** Projected Annual Benefits by 2023

## MANAGING TEAM



**Bernat Sales**  
CEO, Co-founder



**Jaume Montanyà**  
CTO, Co-founder



**Gloria Palomar**  
Co-founder



**Dr. Lluís Blanch**  
Chairman, Co-founder

